

For the Fiscal Year Ended March 31, 2019

Annual Select[®] 2019

**SUN-WA TECHNOS
CORPORATION**

**Tokyo Square Garden, 3-1-1, Kyobashi,
Chuo-ku, Tokyo 104-0031 JAPAN**

(Securities Code: 8137)

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Corporate Profile

When it was founded in 1949, Sun-Wa Technos Corporation responded to the demands of that era, during which Japan was rebuilding its industrial capacity following World War II. Ever since then, our main business has been the sale of technology products—such as industrial systems and machinery, electric motors, and control equipment—and associated contracting work. With the subsequent structural changes in Japanese industry, however, we extended into new business fields, including electrical products, electronic components, and computer systems related to factory automation (FA systems^{*1}), and as society has become more information-driven, our business activities have evolved to encompass the sale of industrial systems and devices, equipment, and electronic components. During that time, however, we have consistently dedicated ourselves to our customers' development as a technology trading company that puts customers first, delivers engineering services, and provides up-to-date technical information.

Since establishing an overseas base in Singapore in 1995, the Sun-Wa Group has now established a total of 25 bases in 11 countries. Aiming to expand and develop its non-Japan business, the Group makes a selling point of providing the same level of service it provides in Japan when assisting Japanese customers moving into overseas markets, while at the same time cultivating local companies overseas as new customers.

We are currently in the process of establishing the Sun-Wa global network, thereby helping to reduce overall costs for customers by offering services including acting as a procurement agency (global SCM [supply chain management] solutions) to streamline the process from inventory procurement to distribution.

We also operate a business that develops outstanding products overseas and supplies them to customers inside and outside Japan.

^{*1} Factory automation

I. Summary of Selected Financial Data (Consolidated)

	67 th fiscal year From April 1, 2014 to March 31, 2015	68 th fiscal year From April 1, 2015 to March 31, 2016	69 th fiscal year From April 1, 2016 to March 31, 2017	70 th fiscal year From April 1, 2017 to March 31, 2018	71 st fiscal year From April 1, 2018 to March 31, 2019
Net sales (Millions of yen)	111,276	105,748	116,611	146,759	145,410
Ordinary profit (Millions of yen)	3,761	2,645	3,215	4,349	3,627
Profit attributable to owners of parent (Millions of yen)	2,466	1,690	1,584	3,085	2,628
Comprehensive income (Millions of yen)	3,642	713	2,142	4,744	1,253
Net assets (Millions of yen)	21,951	22,263	23,637	27,993	31,944
Total assets (Millions of yen)	58,748	55,439	64,816	77,254	74,114
Net assets per share (Yen)	1,529.00	1,550.73	1,705.66	2,020.05	1,991.19
Basic earnings per share (Yen)	171.83	117.76	113.64	222.65	164.08
Diluted earnings per share (Yen)	—	—	—	—	—
Equity ratio (%)	37.4	40.2	36.5	36.2	43.1
Return on equity (ROE) (%)	12.2	7.6	6.9	12.0	8.8
Price earnings ratio (PER) (Times)	6.8	6.0	9.9	8.5	5.3
Net cash provided by (used in) operating activities (Millions of yen)	1,353	(60)	1,679	(2,221)	1,636
Net cash provided by (used in) investing activities (Millions of yen)	(444)	(384)	(235)	29	(153)
Net cash provided by (used in) financing activities (Millions of yen)	(470)	(654)	(818)	3,962	28
Cash and cash equivalents at end of period (Millions of yen)	7,100	5,875	6,275	8,112	9,521
Number of employees (Persons)	841	857	888	957	994

- Notes:
1. Net sales do not include consumption taxes.
 2. Diluted earnings per share are not provided since there are no potential shares.
 3. The Group has applied the “Partial Amendments to Accounting Standard for Tax Effect Accounting” (ASBJ Statement No. 28, February 16, 2018) and relevant Guidances effective from the beginning of the 71st fiscal year. Related principal management benchmarks for the 70th fiscal year have been adjusted to reflect the retrospective application of these accounting standards.

II. Message from the President

Based on a strategy that anticipates technological innovation and changing times, we launched our tenth medium-term management plan NEXT 1800



Hiroyuki Tanaka
President and Representative Director
work to enhance profitability.

Our operating results for the year ended March 31, 2019 faced challenging business conditions. In the industrial electronics and mechatronics industries, focus fields in the Company's business, smartphone-related demand ran its course. Additionally, delays in capital investment related to factory automation (FA), a mainstay of business especially in China, also began to materialize due to trade friction between the US and China. Both consolidated net sales and ordinary profit fell year-on-year. However, net sales in the fiscal year under review, the final fiscal year of the ninth medium-term management plan Challenge 1500, only experienced a minor decline. This was due to growth in the in-vehicle equipment market and the fact that Sun-Wa Technos recorded the highest net sales ever in Japan.

Moreover, overall Challenge 1500 missed its targets. While increased demand in industrial fields starting with semiconductor manufacturing devices and automobiles led us to largely exceed net sales targets in the second and final years of the plan, ordinary profit slowed in the second half of the plan due to up-front investment and unexpected changes in global economic conditions. We will continue to

Challenge 1500: building a next-generation growth platform

In Challenge 1500, our ninth medium-term management plan that concluded this March, centered on enhancing our core electrical machinery, electronics, and general machinery businesses, we have built and polished a platform made up of our engineering business, which supports enhanced innovation in manufacturing, as well as our global SCM solutions business. In the engineering business, we are confident that those efforts will begin to be reflected in our numbers and to produce results from this fiscal year. Furthermore, in the global SCM solutions business, we provided customer-focused services including purchasing, operations, distribution, and warehousing agency using the Company's management infrastructure mainly in China. Additionally, our local procurement agency business, offered when customers migrate manufacturing locations, was well received. With trade friction materializing between the US and China, we accumulated the experience and knowhow to support future migrations to new manufacturing locations outside of China, such as in Vietnam, Thailand, and Mexico.

In the current fiscal year, we will work to further enhance corporate value by making full use of the business base built in Challenge 1500. This includes our in-house IT infrastructure SIS2018, which began full operations this year, the migration of the Nagoya Service Center this January, and our "New Distribution System," which began full operations in April.

Envisioning the future of industry and society, we will follow four policies in implementing NEXT 1800

Centered on project teams comprised of the mid-level employees responsible for the next generation, while sharing an awareness of the business conditions and the vision of SUN-WA VISION 2025, in the current fiscal year we launched the tenth medium-term management plan NEXT 1800, formulated after careful evaluation (see page four for details).

The strategy outlined in NEXT 1800 aims to connect to the next stage of growth. The plan anticipates automation and the transition to AI in manufacturing, which will further progress going forward, new investment in the world of industry with the introduction of 5G (fifth-generation mobile communications

system), for which METI expects an economic effect of close to ¥50 trillion, and changes in the automobile industry such as CASE*2.

The first policy in NEXT 1800 is “contributing to customers’ manufacturing by enhancing core businesses.” We are positioning three businesses as core businesses, and by further evolving those businesses, we will contribute to our customers’ manufacturing. Those three businesses are the agency business as well as the engineering business and the global SCM solutions business, for which we built a business base in Challenge 1500. In the global SCM solutions business, this April we launched a specialized division to integrate operations, as we work to strengthen the system for our migration business for manufacturing locations, which will experience further growth going forward. In the engineering business, we will utilize the personnel and systems we have built and improved upon, leading the enhancement of the Group’s profitability through the creation of added value that combines diverse product technologies.

The second policy is “expanding global business and supporting market demand.” Here, we will work to supplement demand through business localization by developing local managers at overseas business locations while working to build the foundation of a truly global company. One of our policy measures here is a plan to launch a training system in Japan to educate local employees from our global locations. We will also consider opening new locations.

In NEXT 1800, we will implement policy measures to create the future of society and manufacturing from a long-term perspective. To these ends, the third policy is “rising to the challenge of new business fields and accelerating sustainable growth.” In this policy, we aim to create new businesses in an age of both new future technologies that will change society and a manufacturing revolution. Through the introduction of our intrapreneur (internal entrepreneur) policy measure, we will rise to the challenge of new businesses and develop management personnel. Furthermore, we are also developing policy measures that consider the possibility of investment in new businesses with an eye toward the future.

The fourth policy is “initiatives to realize a sustainable society.” This policy encompasses under the concept of “SDGs*3” the environmental and energy-saving activities that had been pursued previously by individual organizations. Those activities include acquiring certifications including international standards related to environmental management (ISO14001), promoting health and productivity management, and environmental businesses starting with solar power generating equipment. We aim to boost awareness among our employees of the social contributions made through our business and align the company-wide vector as we move forward. As the same time, premised on compliance, we will work to increase productivity through the promotion of work-style reforms and the use of ICT and to further enhance corporate value.

*2 Connected, Autonomous, Shared and Electric

*3 “Sustainable Development Goals.” International goals for 2030 established in the “2030 Agenda for Sustainable Development” adopted at the United Nations summit held in September 2015.

Making full use of our organizational strength, in the first year of the plan we will steadily implement policy measures

In the first fiscal year of NEXT 1800, we will work to produce results from the launch of the Global SCM Solutions Division mentioned above. Additionally, by visualizing delivery data in our new distribution system, we will promote thorough cost reductions and work to optimize our supply chain together with our customers and suppliers.

In recent years, the Company has been implementing organizational reforms aimed at optimizing businesses by industry, customer, and region as we aim to further enhance our service. This April, we launched the “Tokyo Sales Division,” integrating the electrical machinery, electronics, and general machinery fields similarly to our branches in the large-scale business region of Tokyo. Based on a region-specific sales system rather than the previous product-specific system, we will exercise our expertise in various product technology fields based on a close connection to the community. We wish to produce prompt results from the strong sales system we have created that covers the Kanto region through the Kita-Kanto Branch, which also launched in April, and the Tokyo-Nishi Branch and Yokohama Branch.

Going forward as well, we aim to be a company that is attractive both to our customers and the employees that work there, and one that constantly stays one step ahead of the changing times to continuously enjoy stable growth.

Tenth Medium-Term Management Plan (FY2019-FY2021)

NEXT1800

SUN-WA VISION 2025

Sun-Wa Group: Creating a Bright Future



◆ Numerical Management Targets

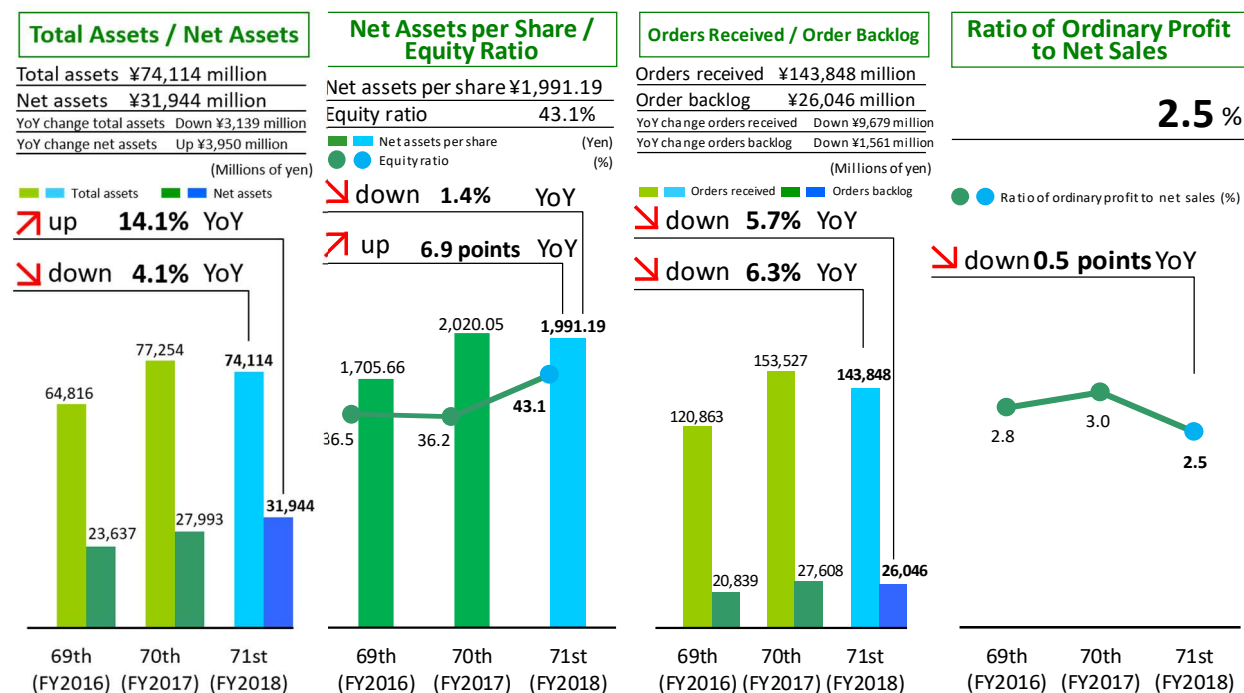
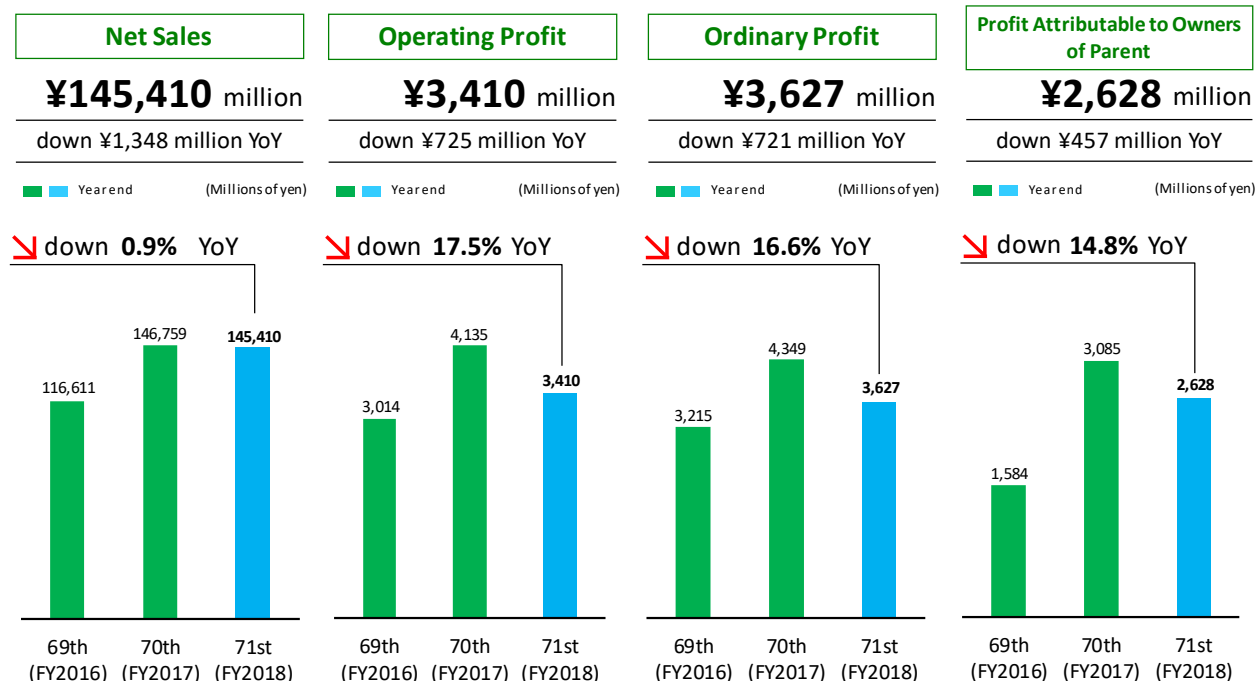
	(Millions of yen)		
	FY2019	FY2020	FY2021
Net sales	150,000	165,000	180,000
Operating profit	3,100	3,800	4,800
Ratio of operating profit to net sales	2.1%	2.3%	2.7%
Ordinary profit	3,300	4,000	5,000
Ratio of ordinary profit to net sales	2.2%	2.4%	2.8%

FY2019 - Our 70th Anniversary and Beyond
 We continue to evolve and accelerate growth as an independent technology trading company.

◆ Policy

- Contributing to customers' manufacturing by enhancing core businesses
- Expanding global business and supporting market demand
- Rising to the challenge of new business fields and accelerating sustainable growth
- Initiatives to realize a sustainable society

III. Financial Highlights



Financial highlights

In the fiscal year under review, the Japanese economy, amid a trend of ongoing improvement in employment and income conditions, was experiencing a moderately paced recovery underpinned by positive effects emerging from various government policies. However, emerging weaknesses can be observed in some sectors of exports and industrial production due to the impact of situations over trade issues on the world economy, the prospect of the Chinese economy and the uncertainty of situations and policies in overseas economies.

In the industrial electronics and mechatronics industries serviced by the Sun-Wa Group, in addition to smartphone-related demand running its course, factors such as US-China trade friction have created a cautious stance toward capital investment among manufacturing companies.

In this environment, the Sun-Wa Group continued to push ahead with the key measures in the final year of its ninth medium-term management plan (Challenge 1500). Despite our efforts to add engineering capabilities and global SCM solutions, which support enhanced innovation in manufacturing, to our core businesses, which incorporate state-of-the-art technology and outstanding product information in the electrical machinery, electronics, and general machinery fields, in order to generate new value as a globally active, independent-technology trading company, our operating results for the fiscal year under review fell short of the previous year's result.

Outlook for the Fiscal Year ending March 31, 2020

As for our outlook for the next fiscal year, amid continued improvement in employment and income conditions, while the economy is expected to gradually recover, there is concern over the effects of US-China trade friction and the issue of the UK's departure from the EU, and we expect uncertain economic conditions to continue.

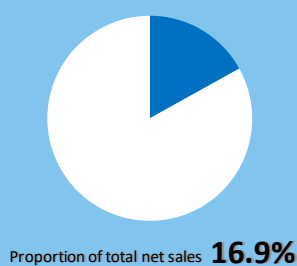
Consolidated earnings forecasts for the year ending March 31, 2020

Net sales	¥150,000 million	(up 3.2% year-on-year)
Operating profit	¥3,100 million	(down 9.1% year-on-year)
Ordinary profit	¥3,300 million	(down 9.0% year-on-year)
Profit attributable to owners of parent	¥2,400 million	(down 8.7% year-on-year)
Basic earnings per share	¥149.60	

Note: Earnings projections are based on information available to the Company as of May 10, 2019. Actual results may differ from the projections presented here due to various factors.

IV. Business Segment Information

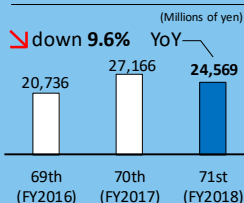
Electrical Machinery



Net Sales

¥24,569 million

down ¥2,597 million YoY



The Electrical Machinery Department saw an increase in sales of electrical products used in automobile-related industry. However, sales of electrical products used in FPD (Flat Panel Display)-related industry and the industrial machinery industry decreased.

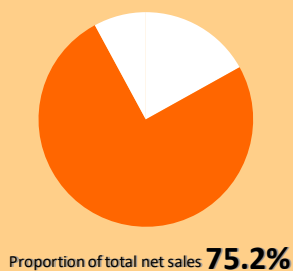
Main Products

AC servo motors, linear motors and various other motors, inverters, machine controllers, machine vision systems, clean room robots and vacuum chamber robots for semiconductor manufacturing devices, power conditioners, power substations and other facility works, etc.



AC servo motors

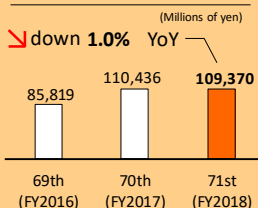
Electronics



Net Sales

¥109,370 million

down ¥1,065 million YoY



The Electronics Department saw increases in sales of electronic components for the automobile-related industry and the amusement field. However, sales of electronic components and electronic equipment used in the industrial machinery industry decreased.

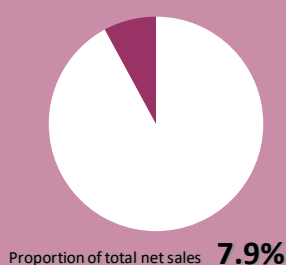
Main Products

Various electronic components and equipment including power supplies, connectors, semiconductors, sensors, miniature fans, LEDs (Light Emitting Diodes), LCDs (Liquid Crystal Displays), touch panels, industrial PCs, CPU boards, memory modules, etc.



Diode

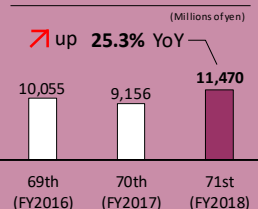
General Machinery



Net Sales

¥11,470 million

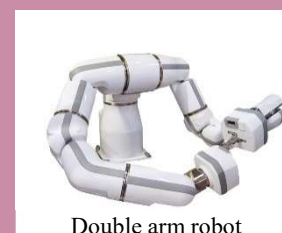
up ¥2,314 million YoY



The General Machinery Department saw increases in sales of equipment for the industrial machinery industry and metal products industry, but a decrease in sales of equipment for FPD-related industry.

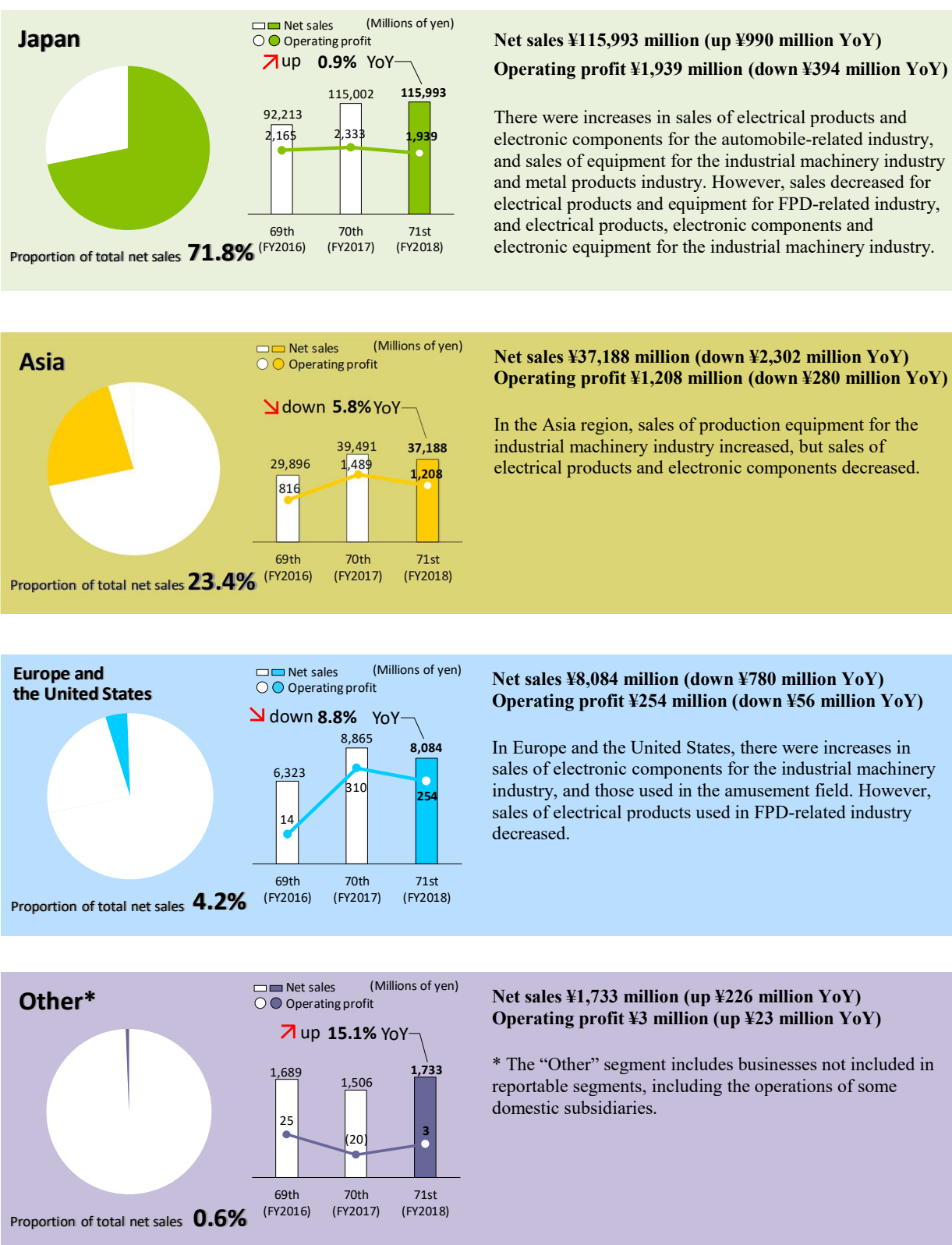
Main Products

Semiconductor-related manufacturing equipment, industrial robots, clean room robots for conveying liquid crystal panels, substrate-related devices, conveying devices for logistics, wind- and hydro-power equipment, air conditioners and kitchen facilities, environmental protection equipment and devices, various inspection devices, medical equipment, etc.



Double arm robot

V. Reportable Segment Information

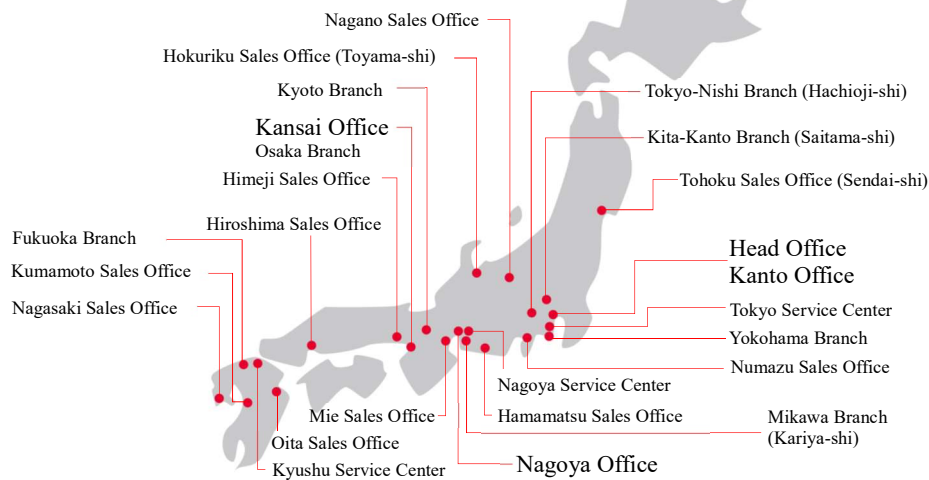


- Notes: 1. Each proportion of total net sales is based on sales to external customers.
 2. Regional segment sales shown above include internal sales among segments as well as amounts transferred to other segments.

VI. Sun-Wa Global Network

Japan

SUN-WA TECHNOS CORPORATION



SUN-WA TRINITY CORPORATION
SUN-WA LOGISTICS CO., LTD.

Europe

SUN-WA TECHNOS (EUROPE) GmbH
Frankfurt

Ljubljana

United States / Mexico

Greenville (South Carolina)
Chicago
Los Angeles
Queretaro

SUN-WA TECHNOS AMERICA, INC.
SUN-WA TECHNOS MEXICO S.A. DE C.V.

China / Hong Kong / Taiwan

Tianjin
Dalian
Shenyang
Suzhou
Shanghai
Shanghai Mechatronics Centre
Hangzhou
Taipei
Taichung
Tainan
Hong Kong
Hong Kong Logistics Center

SUN-WA TECHNOS (H.K.) CO., LTD.
SUN-WA TECHNOS (TAIWAN) CO., LTD.
SHANGHAI SUN-WA TECHNOS CO., LTD.
SUN-WA TECHNOS (SHENZHEN) CO., LTD.

ASEAN

Hanoi
Bangkok
Manila
Kuala Lumpur
Singapore
Jakarta

SUN-WA TECHNOS (SINGAPORE) PTE LTD.
SUN-WA TECHNOS (MALAYSIA) SDN. BHD.
SUN-WA TECHNOS ASIA (THAILAND) CO., LTD.
PT. SUNWA TECHNOS INDONESIA
SUN-WA TECHNOS (PHILIPPINES), INC.
SUN-WA TECHNOS (VIETNAM) CO., LTD.

<https://www.sunwa.co.jp/>

VII. Consolidated Financial Statements

(1) Consolidated Balance Sheets

(Millions of yen)

	As of March 31, 2018	As of March 31, 2019
Assets		
Current assets		
Cash and deposits	8,596	10,005
Notes and accounts receivable - trade	39,756	37,050
Electronically recorded monetary claims - operating	6,321	5,206
Merchandise and finished goods	10,148	11,072
Work in process	4	15
Other	1,152	989
Allowance for doubtful accounts	(128)	(131)
Total current assets	65,852	64,209
Non-current assets		
Property, plant and equipment		
Buildings and structures	2,348	1,770
Accumulated depreciation	(1,616)	(1,132)
Buildings and structures, net	731	637
Land	1,920	1,807
Leased assets	841	480
Accumulated depreciation	(595)	(201)
Leased assets, net	246	278
Other	492	496
Accumulated depreciation	(386)	(359)
Other, net	106	137
Total property, plant and equipment	3,005	2,861
Intangible assets		
Other	168	143
Total intangible assets	168	143
Investments and other assets		
Investment securities	7,078	5,679
Deferred tax assets	27	28
Other	1,174	1,283
Allowance for doubtful accounts	(52)	(90)
Total investments and other assets	8,227	6,900
Total non-current assets	11,401	9,905
Total assets	77,254	74,114

(Millions of yen)

	As of March 31, 2018	As of March 31, 2019
Liabilities		
Current liabilities		
Notes and accounts payable - trade	18,492	17,227
Electronically recorded obligations - operating	15,806	14,200
Short-term loans payable	4,522	3,205
Current portion of long-term loans payable	1,200	600
Lease obligations	82	102
Income taxes payable	583	175
Accrued expenses	1,596	1,144
Other	793	544
Total current liabilities	43,077	37,199
Non-current liabilities		
Long-term loans payable	3,500	2,900
Lease obligations	186	202
Deferred tax liabilities	932	667
Long-term accounts payable - other	613	226
Provision for retirement benefits for directors (and other officers)	76	85
Retirement benefit liability	872	887
Total non-current liabilities	6,182	4,970
Total liabilities	49,260	42,169
Net assets		
Shareholders' equity		
Capital stock	2,553	3,727
Capital surplus	1,958	3,548
Retained earnings	19,647	21,781
Treasury shares	(428)	(0)
Total shareholders' equity	23,731	29,056
Accumulated other comprehensive income		
Valuation difference on available-for-sale securities	3,665	2,675
Foreign currency translation adjustment	596	212
Total accumulated other comprehensive income	4,262	2,888
Total net assets	27,993	31,944
Total liabilities and net assets	77,254	74,114

**(2) Consolidated Statements of Income and
Consolidated Statements of Comprehensive Income**

(Consolidated Statements of Income)

(Millions of yen)

	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Net sales	146,759	145,410
Cost of sales	129,875	129,092
Gross profit	16,883	16,318
Selling, general and administrative expenses	12,747	12,908
Operating profit	4,135	3,410
Non-operating income		
Interest income	13	19
Dividend income	85	104
Purchase discounts	62	64
House rent income	112	131
Subsidy income	1	70
Other	79	81
Total non-operating income	355	471
Non-operating expenses		
Interest expenses	56	97
Loss on sales of notes receivable - trade	0	—
Share issuance cost	—	19
Loss on sales of accounts receivable	26	41
Foreign exchange losses	37	55
Other	21	39
Total non-operating expenses	142	253
Ordinary profit	4,349	3,627
Extraordinary income		
Gain on sales of non-current assets	—	4
Gain on sales of investment securities	91	—
Total extraordinary income	91	4
Extraordinary losses		
Loss on sales of non-current assets	—	35
Impairment loss	51	—
Loss on valuation of investment securities	—	10
Total extraordinary losses	51	46
Profit before income taxes	4,389	3,585
Income taxes - current	1,308	789
Income taxes - deferred	(4)	167
Total income taxes	1,304	957
Profit	3,085	2,628
Profit attributable to owners of parent	3,085	2,628

(Consolidated Statements of Comprehensive Income)

(Millions of yen)

	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Profit	3,085	2,628
Other comprehensive income		
Valuation difference on available-for-sale securities	1,530	(990)
Foreign currency translation adjustment	128	(383)
Total other comprehensive income	1,659	(1,374)
Comprehensive income	4,744	1,253
Comprehensive income attributable to		
Comprehensive income attributable to owners of parent	4,744	1,253
Comprehensive income attributable to non-controlling interests	—	—

(3) Consolidated Statements of Changes in Equity

Fiscal year ended March 31, 2018

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	2,553	1,958	16,950	(427)	21,034
Changes of items during period					
Dividends of surplus			(388)		(388)
Profit attributable to owners of parent			3,085		3,085
Purchase of treasury shares				(0)	(0)
Net changes of items other than shareholders' equity					
Total changes of items during period	—	—	2,697	(0)	2,696
Balance at end of current period	2,553	1,958	19,647	(428)	23,731

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of current period	2,134	468	2,603	23,637
Changes of items during period				
Dividends of surplus				(388)
Profit attributable to owners of parent				3,085
Purchase of treasury shares				(0)
Net changes of items other than shareholders' equity	1,530	128	1,659	1,659
Total changes of items during period	1,530	128	1,659	4,356
Balance at end of current period	3,665	596	4,262	27,993

Fiscal year ended March 31, 2019

(Millions of yen)

	Shareholders' equity				
	Capital stock	Capital surplus	Retained earnings	Treasury shares	Total shareholders' equity
Balance at beginning of current period	2,553	1,958	19,647	(428)	23,731
Changes of items during period					
Issuance of new shares	1,174	1,171			2,345
Dividends of surplus			(494)		(494)
Profit attributable to owners of parent			2,628		2,628
Purchase of treasury shares				(0)	(0)
Disposal of treasury shares		418		427	845
Net changes of items other than shareholders' equity					
Total changes of items during period	1,174	1,590	2,134	427	5,325
Balance at end of current period	3,727	3,548	21,781	(0)	29,056

	Accumulated other comprehensive income			Total net assets
	Valuation difference on available-for-sale securities	Foreign currency translation adjustment	Total accumulated other comprehensive income	
Balance at beginning of current period	3,665	596	4,262	27,993
Changes of items during period				
Issuance of new shares				2,345
Dividends of surplus				(494)
Profit attributable to owners of parent				2,628
Purchase of treasury shares				(0)
Disposal of treasury shares				845
Net changes of items other than shareholders' equity	(990)	(383)	(1,374)	(1,374)
Total changes of items during period	(990)	(383)	(1,374)	3,950
Balance at end of current period	2,675	212	2,888	31,944

(4) Consolidated Statements of Cash Flows

(Millions of yen)

	Fiscal year ended March 31, 2018	Fiscal year ended March 31, 2019
Cash flows from operating activities		
Profit before income taxes	4,389	3,585
Depreciation	303	303
Impairment loss	51	—
Increase (decrease) in retirement benefit liability	4	14
Increase (decrease) in allowance for doubtful accounts	(16)	42
Interest and dividend income	(99)	(123)
Interest expenses	56	97
Foreign exchange losses (gains)	(48)	13
Loss (gain) on sales of investment securities	(91)	—
Loss (gain) on valuation of investment securities	—	10
Loss (gain) on sales of property, plant and equipment	—	31
Decrease (increase) in notes and accounts receivable - trade	(4,786)	3,331
Decrease (increase) in inventories	(3,997)	(1,111)
Decrease (increase) in other assets	112	58
Increase (decrease) in notes and accounts payable - trade	3,011	(2,479)
Increase (decrease) in accrued consumption taxes	9	1
Increase (decrease) in other liabilities	234	(581)
Other, net	(21)	(386)
Subtotal	(888)	2,807
Interest and dividend income received	99	123
Interest expenses paid	(55)	(100)
Income taxes paid	(1,376)	(1,194)
Net cash provided by (used in) operating activities	(2,221)	1,636
Cash flows from investing activities		
Purchase of property, plant and equipment	(55)	(87)
Proceeds from sales of property, plant and equipment	—	141
Purchase of investment securities	(35)	(39)
Proceeds from sales of investment securities	155	—
Other, net	(35)	(168)
Net cash provided by (used in) investing activities	29	(153)
Cash flows from financing activities		
Net increase (decrease) in short-term loans payable	3,271	(1,337)
Proceeds from long-term loans payable	2,400	—
Repayments of long-term loans payable	—	(1,200)
Repayments of lease obligations	(120)	(110)
Proceeds from issuance of common shares	—	2,325
Purchase of treasury shares	(0)	(0)
Proceeds from disposal of treasury shares	—	845
Redemption of bonds	(1,200)	—
Cash dividends paid	(388)	(494)
Net cash provided by (used in) financing activities	3,962	28
Effect of exchange rate change on cash and cash equivalents	66	(103)
Net increase (decrease) in cash and cash equivalents	1,837	1,408
Cash and cash equivalents at beginning of period	6,275	8,112
Cash and cash equivalents at end of period	8,112	9,521

VIII. Corporate Data

Company Information (as of March 31, 2019)

Trade name:	SUN-WA TECHNOS CORPORATION
Established:	November 4, 1949
Business year:	From April 1 to March 31 of the following year
Paid-in capital:	3,727 million yen
Number of employees:	994 (consolidated)
Head office:	Tokyo Square Garden, 3-1-1, Kyobashi, Chuo-ku, Tokyo 104-0031 JAPAN
Telephone:	+81-3-5202-4011
Consolidated subsidiaries:	SUN-WA TRINITY CORPORATION SUN-WA LOGISTICS CO., LTD. SUN-WA TECHNOS (SINGAPORE) PTE LTD. SUN-WA TECHNOS (H.K.) CO., LTD. SUN-WA TECHNOS (EUROPE) GmbH SUN-WA TECHNOS AMERICA, INC. SUN-WA TECHNOS (TAIWAN) CO., LTD. SUN-WA TECHNOS (MALAYSIA) SDN. BHD. SHANGHAI SUN-WA TECHNOS CO., LTD. SUN-WA TECHNOS ASIA (THAILAND) CO., LTD. SUN-WA TECHNOS (SHENZHEN) CO., LTD. PT. SUNWA TECHNOS INDONESIA SUN-WA TECHNOS (PHILIPPINES), INC. SUN-WA TECHNOS MEXICO S.A. DE C.V. SUN-WA TECHNOS (VIETNAM) CO., LTD.
URL:	https://www.sunwa.co.jp/

Officers (as of June 25, 2019)

Chairman and Representative Director	Sei Yamamoto
President and Representative Director	Hiroyuki Tanaka
Director and Managing Executive Officer	Shoichiro Mine
Director and Managing Executive Officer	Kazuya Hanayama
Director and Managing Executive Officer	Shinya Murakami
Director and Managing Executive Officer	Yaeko Tanaka
(Outside) Director	Masanori Aoki
(Outside) Director	Toshiro Koizumi
Standing Audit & Supervisory Board Member	Kazuto Takeuchi
Standing Audit & Supervisory Board Member	Kiyoshi Goto
(Outside) Audit & Supervisory Board Member	Yasuo Nakamura
(Outside) Audit & Supervisory Board Member	Satoru Ueno
Managing Executive Officer	Masanori Igarashi
Managing Executive Officer	Toshihiko Makino
Executive Officer	Kenji Takamatsu
Executive Officer	Akihiro Matsuo
Executive Officer	Hideaki Uesaka

Stock Information (as of March 31, 2019)

Stock exchange listing:	Tokyo Stock Exchange, 1st Section (Code: 8137)
Listing date:	May 19, 1982
Total number of shares authorized:	33,380,000 shares
Total number of shares issued:	16,044,000 shares
Number of shareholders:	5,501
Major (top 10) shareholders:	

Shareholder name	Number of shares held (Thousands)	Share-holding ratio (excluding treasury shares) (%)
YASKAWA Electric Corporation	797	4.96
Japan Trustee Services Bank, Ltd. (Trust Account)	778	4.85
The Dai-ichi Life Insurance Company, Limited	729	4.55
The Nomura Trust and Banking Co., Ltd. (Trust Account)	698	4.35
The Master Trust Bank of Japan, Ltd. (Trust Account)	516	3.22
Origin Electric Co., Ltd.	498	3.10
Okuma Corporation	435	2.71
Masujiro Yamada	397	2.47
Resona Bank, Limited	395	2.46
MUFG Bank, Ltd.	395	2.46

Notes: 1. Numbers of shares held have been rounded down to the nearest 1,000 shares.
2. Origin Electric Co., Ltd. changed its trade name to Origin Co., Ltd. as of April 1, 2019.

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* While every best effort has been made to provide a translation meeting the quality standards required of professionals, the Company does not guarantee it is 100% accurate. Therefore, please verify the original Japanese text for any final judgments made based on this information.