Top Message

Since its foundation in 1949, our company has been contributing to a wide range of manufacturing fields, including industrial electronics and mechatronics, with “latest information,” “solutions that best meet the needs,” and “safe and secure services.” As a global supply chain professional, we are committed to contributing to the optimization of production for our customers, implementing highly healthy, efficient and transparent management, and achieving the objectives of our medium-term management plan “SNS2024,” thereby realizing SUN-WA Vision 2030.

President and Representative Director Akihiro Matsuo

Medium-term management plan

Management targets and business forecast

In May 2022, we have established our long-term vision “SUN-WA Vision 2030” toward FY2030 and the 11th medium-term management plan “SNS2024” for three years from FY2022 to FY2024. We will endeavor to achieve the management targets pursuant to the basic policy.

Management targets
FY2024 operating profit: Achieve 7,000 million yen

Basic policy for FY2023

As a global supply chain professional supporting the future of manufacturing with “connection” and “trust”

Challenge 01

Focus on growth areas where innovation is required
- Boost profitability through implementation of the segment strategy at offices
- Create new businesses capitalizing on the corporate strengths and invest in growth sectors
- Enhance corporate brand equity through PR, IR and SR activities

Challenge 02

Provide higher value-added products and new solutions
- Establish technology strategy to identify the sectors to focus on and secure resources
- Establish and implement SDX (SUN-WA DX)
- Provide solutions to strengthen global supply chain

Challenge 03

Contribute to the realization of a sustainable society through sustainability management
- Promote SDA*1 to visualize the contributions to the reduction of CO₂ emissions
- Make investments in human capital to develop diverse human resources and promote their activities
- Plan, implement and evaluate the results of the measures for employees engagement

*1 SDA stands for SUN-WA Decarbonized society Approach.
Profile

Company name: SUN-WA TECHNOS CORPORATION

Establishment: November 4, 1949

Head office: Tokyo Square Garden 18F, 3-1-1, Kyobashi, Chuo-ku, Tokyo 104-0031, JAPAN

Business objectives: Distributor Business, Engineering Business, Global SCM Solutions Business

Representative: President and Representative Director, Akihiro Matsuo

Capital: 3,727 million yen

Stock listing: Prime Market in Tokyo Stock Exchange (Code: 8137)

Number of stocks issued: 16,044,000

Unit of trading: 100

Employees: 1,094 (consolidated) / 625 (non-consolidated)

Contact Information
SUN-WA TECHNOS CORPORATION Corporate Strategy/Corporate Communication
TEL +81-3-5202-4013 FAX +81-3-5202-4054

Performance

<table>
<thead>
<tr>
<th>Fiscal year (consolidated)</th>
<th>FY March 2022</th>
<th>FY March 2023</th>
<th>FY March 2024 (plan)</th>
</tr>
</thead>
<tbody>
<tr>
<td>Net sales</td>
<td>154,414</td>
<td>181,013</td>
<td>166,500</td>
</tr>
<tr>
<td>Operating profit</td>
<td>4,804</td>
<td>7,630</td>
<td>5,510</td>
</tr>
<tr>
<td>Ordinary profit</td>
<td>5,195</td>
<td>7,675</td>
<td>5,860</td>
</tr>
<tr>
<td>Profit attributable to owners of present</td>
<td>3,577</td>
<td>5,493</td>
<td>4,570</td>
</tr>
<tr>
<td>Basic earnings per share</td>
<td>228.33 yen</td>
<td>355.08 yen</td>
<td>299.74 yen</td>
</tr>
<tr>
<td>Annual dividend per share</td>
<td>37.00 yen</td>
<td>90.00 yen</td>
<td>90.00 yen</td>
</tr>
</tbody>
</table>

Sales structure ratio by segment (FY March 2023)

- Japan: 64%
- Asia: 32%
- Europe and US: 3%
- Others: 1%

Returns and dividend to shareholders

We promise our shareholders and investors to always provide information of integrity and high transparency. We recognize the great importance of earning shareholders' trust and strive to enhance our corporate value. We also make efforts to actively return profits to shareholders as dividend, and at the same time we work hard to provide greater returns by boosting growth through investments. We would be very grateful if we receive continued support from our shareholders and investors and any opinions are welcome.

As of March, 2023

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(Growth Management) SUN-WA TECHNOS CORPORATION Corporate Strategy/Corporate Communication
TEL +81-3-5202-4013 FAX +81-3-5202-4054
As of October, 2023

Business Locations

Domestic
Tokyo (Head office), Kitakanto (Saitama-shi), Tokyo-Nishi (Hachioji-shi), Yokohama, Nagoya, Mikawa (Kariya-shi), Kyoto, Osaka, Fukuoka, Tohoku (Sendai-shi), Nagaoka, Kofu, Nagano, Numazu, Hamamatsu, Mie (Yokkaichi-shi), Hokuriku (Toyama-shi), Kanazawa, Shiga, Himeji, Hiroshima, Shikoku (Nishinomiya-shi), Kitakyushu, Kumamoto, Oita, Nagasaki

Tokyo Technical Center
Nagoya Service Center, Tokyo Service Center, Kyushu Service Center

Overseas
America (Chicago, South Carolina, Los Angeles), Mexico (Queretaro), Germany (Frankfurt), Slovenia (Ljubljana), Shanghai, Shanghai Mechatronics Center, Shenyang, Dalian, Qingdao, Tianjin, Suzhou, Changzhou, Chengdu, Wuhan, Hangzhou, Guangzhou, Xiamen, Shenzhen, Hong Kong, Hong Kong Logistics Center, Taiwan (Taipei, Taichung, Tainan), Vietnam (Hanoi, Ho Chi Minh), the Philippines (Manila), Thailand (Bangkok), India (Bengaluru), Malaysia (Penang, Kuala Lumpur), Singapore, Indonesia (Jakarta)

Sunwa Group in Japan
Sunwa-Trinity Corporation, Sunwa-Logistic Corporation